

Pick a **better** snack™



Iowa's Social Marketing Campaign

Iowa Nutrition Network

Nutrition Network Campaign Partners

- Iowa Department of Public Health
- Iowa Department of Education
- Iowa State University Extension
- Iowa Department of Human Services
- Commodity Groups (5 A Day)

Focus Group Research

(mothers, fathers, childcare providers)

- Already have strong positive attitudes toward fruits and vegetables.
- Value of health behavior is immediate. No mention of chronic disease risk.
- Cost was not a major issue in purchasing.

Focus Group Research

- Don't feel able to adopt recommended behaviors (frt/veg and physical activity).
- Mothers and childcare providers think good health is time consuming. Fathers think it's a matter of personal attitude.
- Children more readily accept food with which they have had personal involvement.

Focus Group Research

- Commonly liked vegetables include carrots, celery, corn and potatoes.
- Prefer fresh fruits and vegetables.
- Prefer messages that offer a clear idea of what to do and how to do it.
- Healthful snacks must be easy, simple, and require little time or no time investment.

Nutrition Education Campaign Guidelines

(developed by network partners)

- Message: Choose fruits and vegetables as snacks
- Community decides how to use campaign
- Low cost
- Adaptable to multiple programs
- Key graphics provided on CD-ROM
- Support communities with “extras”

Pick a **better** snack™



Pick a **better** snack™



TEAM NUTRITION 

Revised Logo

Iowa Nutrition Network 

Graphics



Campaign Overview

- **Goal:** Increase consumption of fruits and vegetables among Iowa children and their families. (FSNE focus on low-income)
- **Target audiences:** Primary audience is children. Secondary audience is parents and childcare providers.

Campaign Overview

- **Objective 1:** Target audiences will be more aware of campaign logo and supporting messages.

Campaign Overview

- **Objective 2:** Children will improve their attitudes toward eating fruits and vegetables as snacks.
- **Objective 3:** Children will ask for fruit and vegetable snacks more often.

Campaign Overview

- **Objective 4:** Parents will report that children are eating fruit and vegetable snacks more often.

The Marketing Mix

- **Product:** (Behavior) Eat fruits and vegetables as snacks.

Product

- **Product benefit:** Empowerment to do something they already know is good for them. (Snacking. How easy is that?)
- **Product benefit:** Eating more fruits and vegetables will make my diet healthier.

Price

- Don't have time or skills, access
- Cost of fresh produce (did not show up in focus group)
- Poor acceptance by kids
- Storage/waste

Place

- Schools (in-school and after-school snacks)
- Grocery stores
- WIC and Food Stamp offices
- Television (news segments)
- Commuting by car and bus
- Web

Promotion

- Advertising – radio PSAs, billboards, shopper ads, bus signs
- Retail promotion - store signage, recipes and videos
- Contest – BINGO cards
- Public relations – press releases and newspaper articles
- Posters, tattoos, and stickers

Campaign Design

- Logo
- Posters
- Bookmarks
- Certificates
- BINGO cards
- Recipe cards
- In-store signage
- Retail videos
- Billboards/bus
- Radio
- Newspaper
- Print ads



Peel. Eat.

(how easy is that?)

Pick a **better** snack™

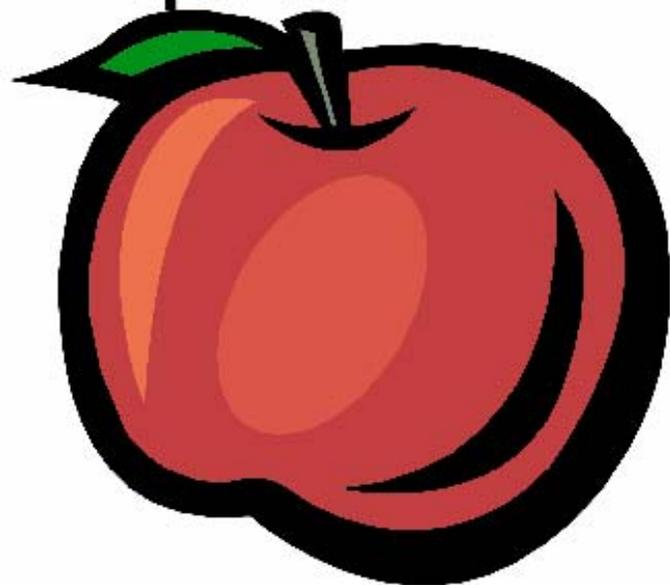


Iowa Nutrition Network

Shelf Signs

WASH. BITE.

HOW EASY IS THAT?



Pick a **better** snack



TEAM NUTRITION  IOWA™

Iowa Nutrition Network

GIVE YOUR KIDS THE WARM FUZZIES

(how easy is that?)

Pick a better snack™



**Dip.
Eat.**



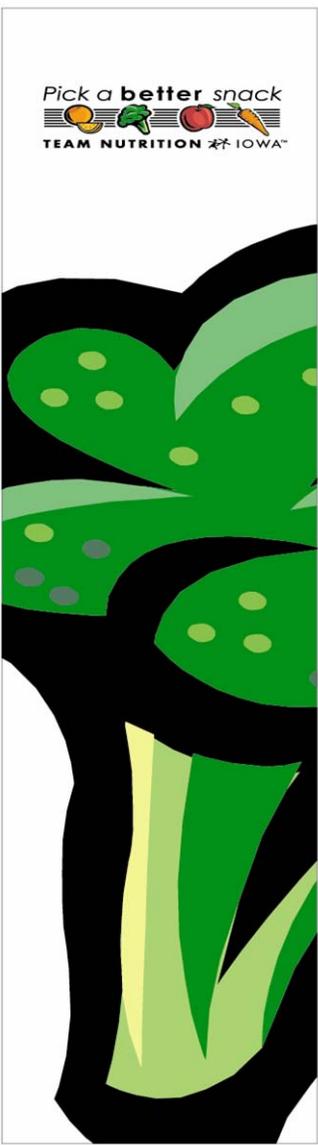
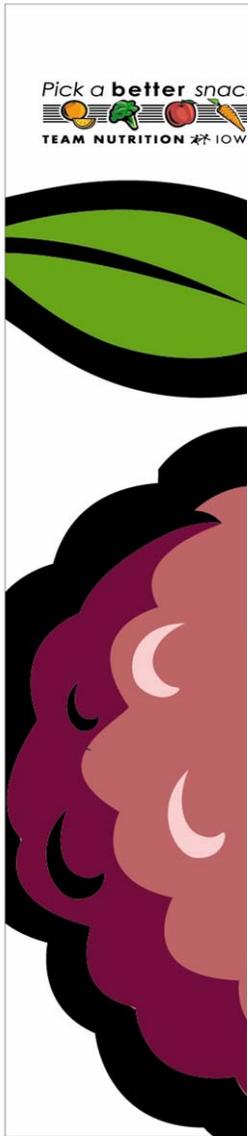
(how easy is that?)

Pick a better snack'



Provided by Iowa Nutrition Network with funding from USDA's TEAM Nutrition and Food Stamp Programs.

Iowa Nutrition Network



Fruits and vegetables

They're sweet or tart. Crunchy or soft. Big or small. Fresh, canned, dried or frozen.

They're easy to serve. And even easier to eat.

Fruits and veggies — they make a better snack.

And you'll love 'em.

Pick a better snack.

Book Marks



Certificates

CERTIFICATE *of* ACHIEVEMENT

This certificate acknowledges that

_____ child's name

ate _____ and _____ as snacks today.

WAY TO GO, _____ child's name

Keep up the *good* eating habits.



Pick a better snack
TEAM NUTRITION IOWA

Signed _____

Pick a better snack **PACT**

Eating at least 5 servings of fruits and vegetables each day promotes good health and leads to increased energy. I pledge to help

_____ (child's name)

eat more fruits and vegetables by encouraging him or her to replace prepackaged snack foods with:

- A PIECE OF FRESH FRUIT OR VEGETABLE
- A SMALL GLASS OF 100% FRUIT OR VEGETABLE JUICE
- A HANDFUL OF DRIED FRUIT

fruit or vegetable 1

fruit or vegetable 2

fruit or vegetable 3

fruit or vegetable 4

fruit or vegetable 5

There are many fruits and vegetables, so I know it will be easy to find something _____ will enjoy. This will be a fun learning experience for all of us.
(child's name)

_____ your name

Pick a better snack
TEAM NUTRITION IOWA

_____ date

SHAKE UP YOUR SNACKS



Pick a **better** snack



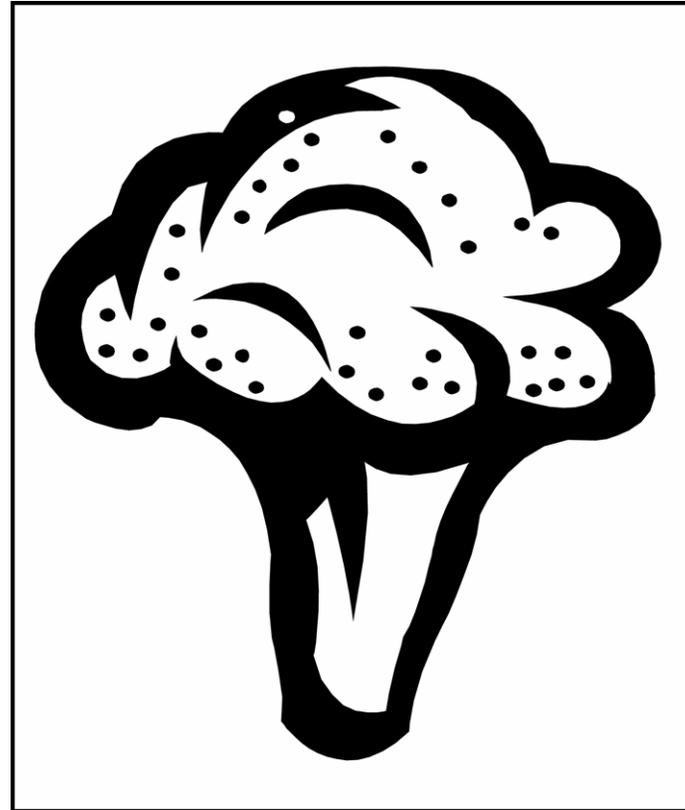
TEAM NUTRITION  IOWA™

Print Ads



Pick a better snack.

They're sweet or tart.
Crunchy or soft. Big or small.
Fresh, canned, dried or
frozen. They're easy to serve.
And even easier to eat.
Fruits and veggies — they
make a better snack.
And kids love 'em.



They're sweet or tart. Crunchy or soft. Big or small. Fresh, canned,
dried or frozen. They're easy to serve. And even easier to eat.
Fruits and veggies — they make a better snack. *And kids love 'em.*

Bingo Cards

March

& Act

Pick a better snack



 shovel	 fruit juice	 build	 cabbage	 cauliflower
 go tubing	 fruit juice	 ski	 celery	 skate
 celery	 stretch	 walk	 climb stairs	 fruit juice
 cabbage	 dance	 cauliflower	 swim	 celery
 play	 cauliflower	 fruit juice	 jump	 cabbage

Pick A Better Snack and Act can help you enjoy more fruits and vegetables. Complete the Pick A Better Snack and Act card by putting an "X" through the squares of fruits, vegetables, or physical activities you have tried. You will get a gift as soon as you have completed a line diagonally, horizontally, or vertically.

Registration Form

Name: _____

School: _____

Home Address: _____

City: _____ Zip: _____

I verify that my child has played Snack and Act this month.

Signature _____

Return to: _____

Coming next month...

- Artichokes
- Avocado
- Pineapple
- Turnip

Pick a better snack



LEGA
LIFE ENJOYABLE GARDEN ACTIVITIES

INEN

IOWA STATE UNIVERSITY
University Extension
Helping you learn

Iowa Nutrition Network

FEBRERO

Pick a better snack

 Construir	 Plátano	 Jugar	 Manzana	 Papa
 Bailar	 Trineo	 Palear	 Champiñón	 Patinar
 Champiñón	 Esquiar	 Aeróbicos	 Tirar canastas	 Plátano
 Manzana	 Patear	 Papa	 Jugo de Fruta	 Champiñón
 Caminar	 Plátano	 Subir escaleras	 Manzana	

Escoge Un Mejor Refrigerio y Actúa puede ayudarte a disfrutar mas frutas y verduras. Completa las tarjetas de Escoge Un Mejor Refrigerio y Actúa marcando con una cruz en los cuadros de frutas, verduras o de actividades físicas que ya hayas probado. Obiendrás un premio si completas una linea diagonal, horizontal o vertical.

Forma de Inscripción

Nombre: _____
 Escuela: _____
 Dirección: _____
 Ciudad: _____ Código postal: _____
 Yo verifico que mi hijo/hija ha jugado Refrigerio y Actúa este mes.
 Firma _____

Regresar a: _____

El mes entrante...

- ➔ Colifor
- ➔ Pasas
- ➔ Col

Pick a better snack

"Provided by the Iowa Department of Public Health Extension and Iowa Dietstip with funding from Team Nutrition Program providers and employers."

PLÁTANO
Lavar. Pelar. Comer. ¿Qué tan fácil es eso?

- Corta plátanos en rebanadas y haz un emparedado entre dos panes.
- Perfora la papa con un tenedor, colócala en el microondas y cocínala en alto durante 4 minutos. Corta a la mitad y ponte crema sola en grasa o yogur.
- Haz un helado de frutas utilizando jugo de naranja, yogur, rebanadas de plátano y fresas congeladas.

Consejos para compra: Compre plátanos en racimo que tengas un poco de verde y un color amarillo vivo. La cáscara no debe tener arrugas.

Consejo especial: Los plátanos maduran después de que han sido cortados, así que mantenlos a temperatura ambiente para madurarlos.

Consejos de almacenamiento: Almacénalos en el refrigerador para mayor durabilidad. La cáscara se oscurece pero la fruta estará fresca y madura. Los plátanos se congelan bien en papel aluminio y pueden durar hasta 6 meses.

Tamaño de la ración: 1 plátano mediano.

Actividades físicas... Están en dondequiera que vayas.



Caminar... bailar... jugar... divertirse... ¡sólo ponte en acción!

Consejos de almacenamiento: Los champiñones deben de almacenarse en una bolsa de papel o en un recipiente abierto en el refrigerador y es mejor usarlos antes de 2 a 3 días.

Tamaño de la ración: 1/2 taza de champiñones rebanados.

PAPA
Lavar. Pelar. Comer. ¿Qué tan fácil es eso?

- Quita la cáscara y corta la papa fresca y cruda en pedazos pequeños. Espolvorea con chile o cometa sin nada.
- Perfora la papa con un tenedor, colócala en el microondas y cocínala en alto durante 4 minutos. Corta a la mitad y ponte crema sola en grasa o yogur.
- Rebana las papas con cáscara, espolvorea con especias y hornéala a 400 grados por 20 minutos. Prepara deliciosas papas a la francesa o fritas dependiendo si están rebanadas o cortadas en tiras.

Consejos para compra: Escoge las papas firmes y limpias. Evita comprar papas que tengan brotes, que estén marchitas o con la cáscara amarillada, superficies cortadas, o áreas verdes u oscuras.

Consejo especial: No laves las papas hasta que las uses. No almacenes las papas junto con las cebollas.

Consejos de almacenamiento: Almacénalos en un lugar fresco, húmedo pero no mojado y oscuro. No las refrigeres. Cuando las vayas a usar, lávalas con un cepillo para lavar verduras y enjuágalas con agua fría.

Tamaño de la ración: Una papa mediana.

CHAMPIÑONES
Lavar. Rebanar. Comer. ¿Qué tan fácil es eso?

- Rebana los champiñones y báñalos con aderezo italiano bajo en grasa.
- Cortalos y colócalos en ensalada con otras verduras como tomate, pimiento, rábano y apio.
- Pon rebanadas de champiñón en una pieza de pan, adhiere queso y ponlo a dorar en el horno de microondas. Báñalos con salsa de pasta.

Consejos para compra: Escoge los champiñones firmes y limpios que no tengan manchas negras.

Consejo especial: Lava y enjuaga los champiñones con agua fría con el tallo hacia abajo para que el agua no corra sobre la capa del hongo.

Consejos de almacenamiento: Los champiñones deben de almacenarse en una bolsa de papel o en un recipiente abierto en el refrigerador y es mejor usarlos antes de 2 a 3 días.

Tamaño de la ración: 1/2 taza de champiñones rebanados.

MANZANA
Lavar. Comer. ¿Qué tan fácil es eso?

- Rebana las manzanas y forma una "cara" en el plato con uvas como ojos y una fresa como nariz.
- Rebana las manzanas y ponle queso crema. Agrégales pasas.
- Prepara flores de manzana, rebana la manzana y acomóndalas alrededor del "centro" de la flor hecho con una cucharada de yogur de limón bajo en grasa.

Consejos para compra: Escoge manzanas firmes, sin marcas blandas o cáscara amarillada.

Consejo especial: Lava y enjuaga bien con agua fría al momento de usarlo.

Consejos de almacenamiento: Guarda las manzanas en el refrigerador y cóctalas antes de 1 o 2 semanas.

Tamaño de la ración: 1 manzana mediana.

Process evaluation
(qualitative design) led
to campaign revision

CD-ROM Revision

- Made it usable to multiple partners (outside Iowa, too)
- Made it easy, more print-ready options

CD-ROM Revision

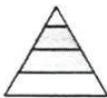
- More materials in Spanish
- Classroom lessons!

Pick a better snack



& Act

MAY Lessons



Food Guide Pyramid

K- 1 Food Guide Pyramid Worksheet
Grades 2-3 Pass the Pyramid
Grades 4-5 Pass the Pyramid



FEATURED FRUIT

and Rhubarb

K- 1 5 A] ty
Grades 2-3 Straw Worksheet
Grades 4-5 Straw Worksheet



FEATURED VEGETABLE: Asparagus and Spinach

K- 1 Asparagus and Spinach Coloring Sheet
Grades 2-3 Counting Colors Activity Sheet
Grades 4-5 Counting Colors Activity Sheet



Physical Activity

K- 1 Pyramid Relay
Grades 2-3 Pyramid Relay
Grades 4-5 Pyramid Relay

Iowa Nutrition Network

Partners

- 5 A Day Coalition
- Team Nutrition
- Iowa Dietetic Association
- Senior Farmers' Market
- WIC
- Diabetes Coalition
- Iowa State University Extension

BASICS



Iowa Nutrition Network



Iowa Nutrition Network



Iowa Nutrition Network



Iowa Nutrition Network



Iowa Nutrition Network

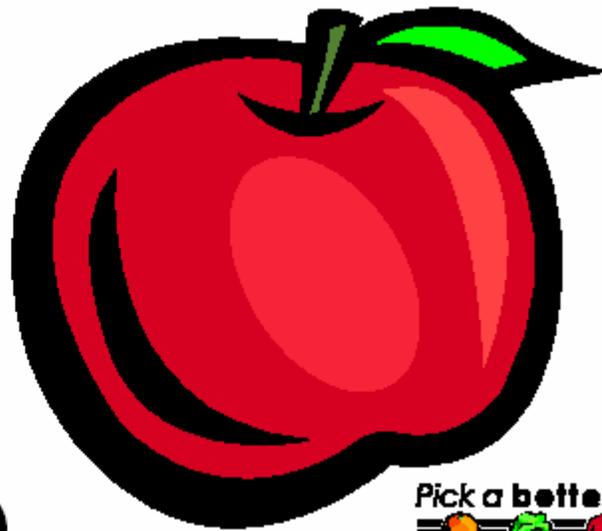


Iowa Nutrition Network

Multi-Channel Intervention in Two Iowa Communities

**Wash.
Eat.**

(how easy is that?)



Pick a better snack™



A message from the Iowa Nutrition Network and Food Stamp Program.

**Peel.
Eat.**

(how easy is that?)



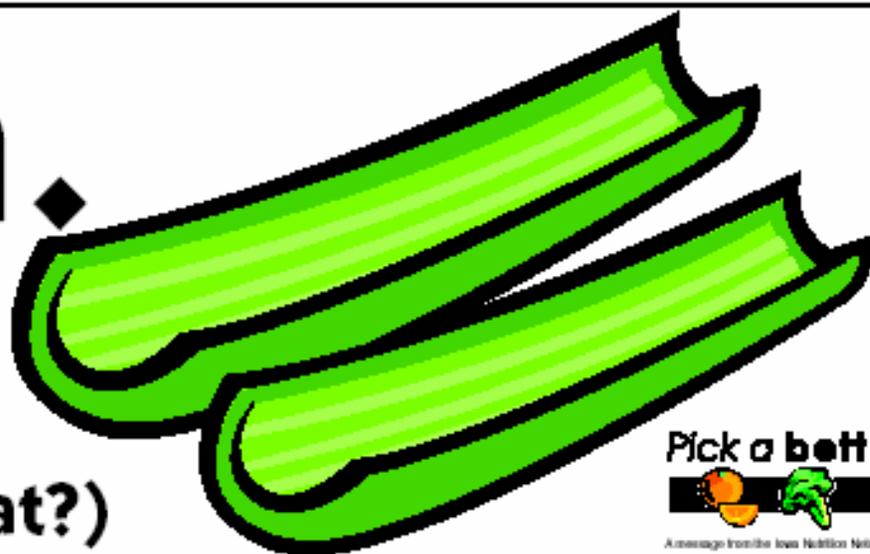
Pick a better snack*



A message from the Iowa Nutrition Network and Food Stamp Program.

**Wash.
Eat.**

(how easy is that?)

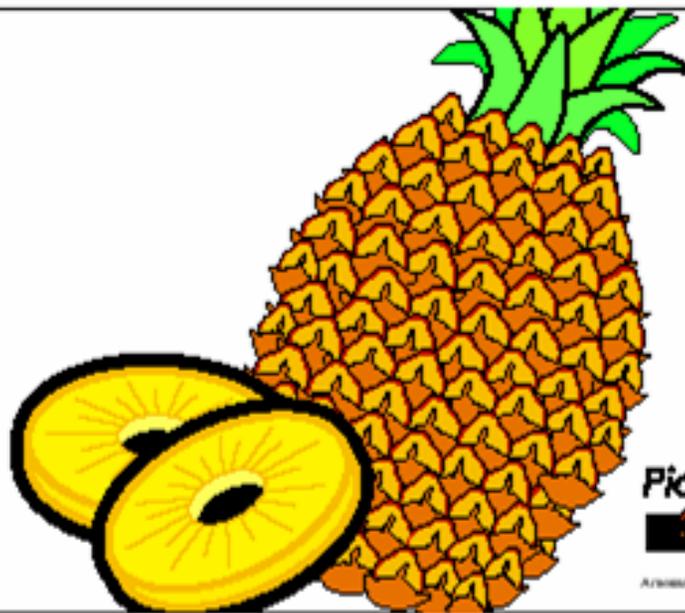


Pick a better snack™



A message from the Iowa Nutrition Network and Food Stamp Program.

**Slice.
Eat.**
(how easy is that?)



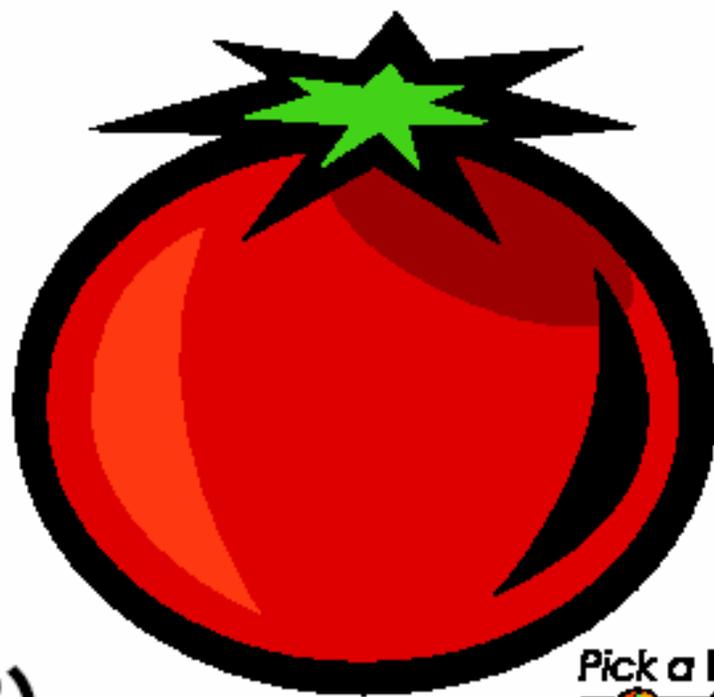
Pick a better snack™



A message from the Iowa Nutrition Network and Food Stamp Program.

**Slice.
Eat.**

(how easy is that?)



Pick a better snack™



A message from the Iowa Nutrition Network and Food Stamp Program.

Month: Week of:	February				March					April			
	27	3	10	17	24	3	10	17	24	31	7	14	21
Radio: Black Hawk County Louisa County Scott County			1,690 included in SC		1,635 included in SC					1,635 included in SC			included in SC
Radio Investment			\$1,690.00		\$4,480.00					\$3,735.00			
Outdoor: Black Hawk County Scott County			4 Boards -- 2 apple/2 banana		4 Boards (bonus) -- 2 celery/2 pineapple								5 Boards (bonus) -- 1 Banana/2 pineapple
Outdoor Investment			\$2,329.47		\$2,729.48					\$0.00			
Transit: Black Hawk County* Scott County*		Banana			Celery					Pineapple			
		2 rears/4 Queens/Interiors			2 rears/4 Queens/Interiors					2 rears/4 Queens/Interiors			
		7 rears/Interiors			7 rears/Interiors					7 rears/Interiors			
Transit Investment			\$1,665.00							\$1,665.00			\$1,665.00
Print: Black Hawk County* Scott County*		Apple Banana			Celery Cabbage					tomato pineapple			
		4x8	4x8		4x8	4x8				4x8	4x8		
		4x7	4x7		4x7	4x7				4x7	4x7		
Print Investment w/color			\$3,291.28							\$3,291.28			\$3,291.28
Grand Total Investment w/color			\$8,975.75		\$12,165.76					\$8,691.28			

**Wash.
Eat.**



(how easy is that?)

Pick a better snack



**ADULT
Book
&
Video**

OPEN
24
HRS.

PINE TREE
MOTEL



Cut. Eat.



(how easy is that?)

Pick a better snack™



Serving Suggestions



Spread cabbage leaf with low-fat cream cheese. Roll it up and eat.



Dip cabbage wedges in a low-fat dressing. Use green or red cabbage.



Shred cabbage and mix with low-fat lemon yogurt. Add canned pineapple and mandarin oranges for a more interesting flavor.



Iowa Nutrition Network
PROMOTING HEALTHY LIFESTYLES

Provided by Iowa Nutrition Network,
Iowa Dept. of Public Health, with funding from
USDA's Food Stamp and TEAM Nutrition Programs.

IF YOU NEED someone to talk to about the coming loss or loss of your pet. Call Pam at Pet Loss Support Hotline 309-755-9101. Pet loss support group available as well as handouts.

KITTENS & Adult cats FREE to a good home. 309-755-9101.

LAB PUPPIES, AKC Champion sire, OFA hips & elbows, eyes CERF. Guarantee. 3 black females, \$500/ea. Call: 309-927-3102.

LAB, CHOCOLATE AKC Pure Breed. Parents on-site, 4 F/4 M \$250/ea. Male & \$300/ea. Female. 563-574-4774 or 309-721-1952.

DO CLASSIFIEDS WORK? You're reading this, **ABSENT YOU!** And if you're reading it, you can bet that someone else is too. Call today 309-792-4747.

FOR
Place a
and Ad to
Call to-
17

PET MEMORIES - Pet funeral home & cemetery burial or cremation, casket, urns & burial markers. Pre-need planning, Pet Loss Books, Grief Counseling Services, licensed MSW/Photo Engraving, available 24 hours, 877-822-7387. After hrs. 563-886-2570. Call 583-357-4608. Pre-planning available. Home pick-up. (150 miles) includes horses (50 miles).

THRIFT-Y Pronunciation Key (thrift), adj. thrift-i-er, thrift-i-est 1. The practice of thrift; wisely economical. 2. Industrious and thriving; prosperous. *Need we say more?* Call today 309-792-4747.

& POOF... IT'S GONE! Thrifty Nickel Want Ads.

S.N.A.P. LOW COST Spay, neuter programs, outdoor cats & kittens. Females \$10.00, Males \$5.00. Dogs spay neuter \$22.50/ 27.50 563-264-2370

SCHNAUZER PUPS (MINI)15), excellent dispositions, Britmor/Kelly Line. Intelligence, health & genetics perfect. \$500. 319-337-3827 www.evansfamily-schnauzers.com.

SCOTT COUNTY KENNEL CLUB. We offer conformation obedience and agility classes. For More information call 309-496-2241.

LOW COST, GREAT results! This is news that you can use! Call Thrifty Nickel today. 309-792-4747

shredding, great family pets. 1 Female \$300, 2 Males \$275. 309-534-8251.

Applications are now being evaluated for The Ten Star All Star Summer Basketball Camp. The camp is by Invitation only. Boys & girls ages 10 - 19 are eligible to apply. Camp locations include: Champaign, IL, Dubuque, Ia., Macomb, IL. For a free brochure call 704-373-0673 anytime.

SABLE CO. LAW Enforcement & Tactical Gear, 1902 2nd Ave. Rapids City, IL. 1/4 mile North of I80 on 84. OPEN TO THE PUBLIC! Firearms/ knives/shooting supplies. 309-496-3030. www.sableco.net

Steel Buildings

STEEL BUILDINGS. INCREDIBLE Savings on 24,36 to 150x300. Will Deal on construction. Brent 563-299-3599.

Travel

FREE LODGING Orlando, FL. Buy 2 Nights Lodging and get 2 Nights Free! Call Now for best Availability! "All Over It" Travel. Tollfree @800-591-1059

Vacation Rentals

TIMESHARE RE-SALES. The most effective way - buy, sell, rent! No commissions! Closing / financing provided. Tollfree 1-888-997-6668. www.sellatimeshare.com

Wanted

B & B SHOOTING SUPPLIES. Guns - We buy used guns. Open Monday - Friday 9 am to 6 pm and Saturday 9 am - 5 pm. 2152 State St., Bettendorf. 563-355-GUNS.

BELT BUCKLES DEERE, IH, Case and old car manuals, glovebooks, Limo Vase. 309-755-3607.

LOOKING FOR SOMETHING? Place a Thrifty Nickel Want Ad to help you find it. Call today 309-792-4747

WANTED TO BE CAMPERS, any make, or model 326-5586.

WANTED TO Harley Davidson year or model. ning or not 563-5586.

WANTED TO Good cube Van available also hand doors for 1994 Volvo prefer black; For \$225x60R16 tires 243-4575.

WANTED!!! 87 Pts to get paid to lose 30 lbs. in 30 days! rail Doctor recommended. Limited time! 8 8 8 - 9 8 7 - 0 www.weightloss-ez.com

WE WILL BUY house or duplex properties consist 563-508-1521. message.

NOTICE The Thrifty Nickel had the opportunity to verify the state of all advertisements in our classified. The advertiser is using international toll number or refers you to number be advised there is a charge minute for these. The charges vary advertiser require to provide them credit card information "cash-in-advance" Thrifty Nickel demands that you titgate every phase claims listed prior leaving your credit number or send check or money order.

The Thrifty Nickel recommends you call the Attorney General Consumer Protection division in Iowa at 281-5164 or Illinois 217-782-1090 with questions.

WHEN IT COMES verifying, remember! "THE YOU TELL, THE YOU SELL." Y more through Nickel Want Ads any other paper more and sell m pays to advertise tends in Thrifty Want Ads, the please! 309-792-

THRIFT-Y Pronunciation Key (thrift), adj. thrift-i-est 1. The practice of thrift; wisely economical. 2. Industrious and thriving; prosperous. *Need we say more?* Call today 309-792-4747

Peel. Eat.

(how easy is that?)

Pick a better snack™

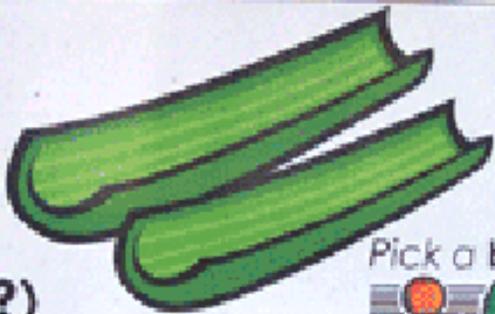
Serving Suggestions

- Cut bananas into slices and sandwich each slice between two mini-pretzel twists.
- Cut bananas into slices and eat on top of cereal or oatmeal.
- Make a fruit smoothie using orange juice, yogurt, banana slices and frozen strawberries.

Provided by Iowa Nutrition Network,
Iowa Dept. of Public Health, with funding from
USDA's Food Stamp and TEAM Nutrition Programs.



**Wash.
Eat.**
(how easy is that?)



Pick a better snack™


A message from the Iowa Nutrition Network and Food Stamp Program.

86527
OFFICIAL CITY





Pick a better snack™



PINK LADY APPLES \$1.38 lb

ADVERTISED!
GALA APPLES 88¢ lb

CHERRY APPLES \$1.28 lb

NAVEL ORANGES 89¢

GUMMI
ALL

one	two	three	four	five	six	seven	eight	nine	ten	eleven	twelve	thirteen	fourteen	fifteen
-----	-----	-------	------	------	-----	-------	-------	------	-----	--------	--------	----------	----------	---------

ary is almost over.
 s to Music at 2:10
 cloudy, windy, and
 is Friday, February 1, 2003.
 night was a l
 we earn 4
 STAR Student

2	4	6	8	10	12	14	16	18	20
22	24	26	28	30	32	34	36	38	40
42	44	46	48	50	52	54	56	58	60
62	64	66	68	70	72	74	76	78	80
82	84	86	88	90	92	94	96	98	100



These days to think

 **Wash. Bite.**

Peel. Eat. 

 **Do Eat.**



Bulagi Bulagi Sasaki!

It is my friend
 I love him for his
 He is full of kindness
 He is full of love
 He is full of joy
 He is full of life
 He is full of hope
 He is full of faith
 He is full of love
 He is full of life
 He is full of hope
 He is full of faith

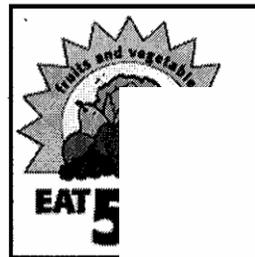
Today's The Most



Evaluation Strategies

- School pre vs post (n=1172 K-2nd, n=283 3rd grade and up)
- Food stamp office surveys (n=607)
- Grocery store intercepts (n=600)

Circle the pictures you have seen.



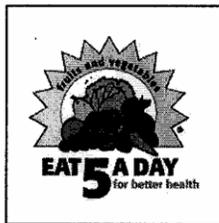
Look at the pictures below. Circle **yes** if you have seen the picture.
Circle **no** if you have not seen the picture.



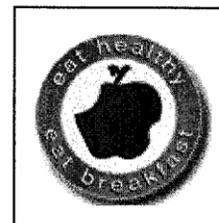
4. yes no



5. yes no



6. yes no



7. yes no



8. yes no

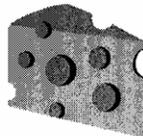
**Think about the foods you eat for snacks.
For each food, circle the 😊 if you like to eat it and
circle the ☹️ if you do not like to eat it.**



ice cream



carrot



cheese



broccoli



Think about the foods you eat for snacks. For each food, circle the 😊 if you like to eat it and circle the ☹️ if you do not like to eat it.



carrot



cream



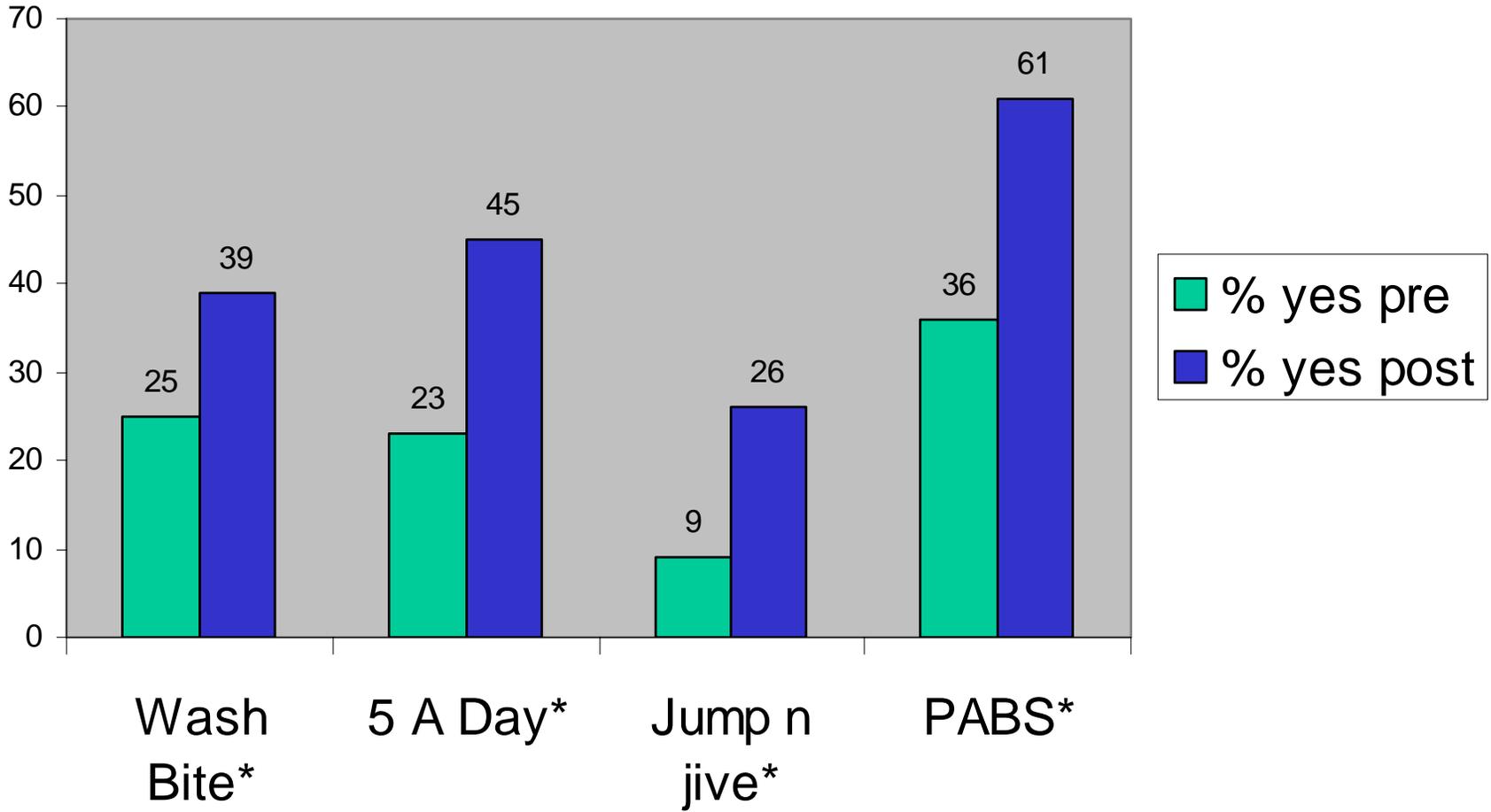
broccoli



apple

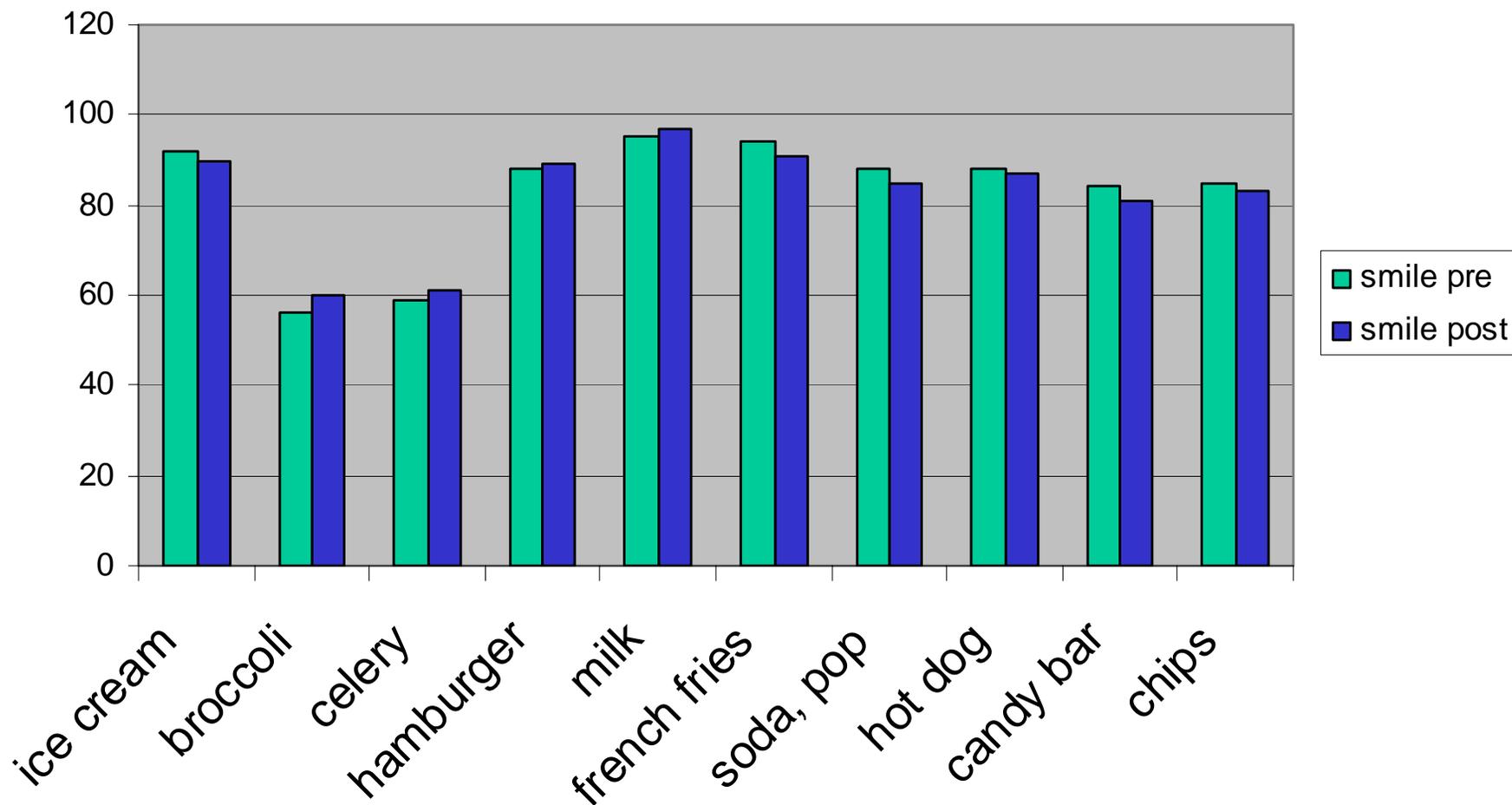


K-2nd graders who had seen logos



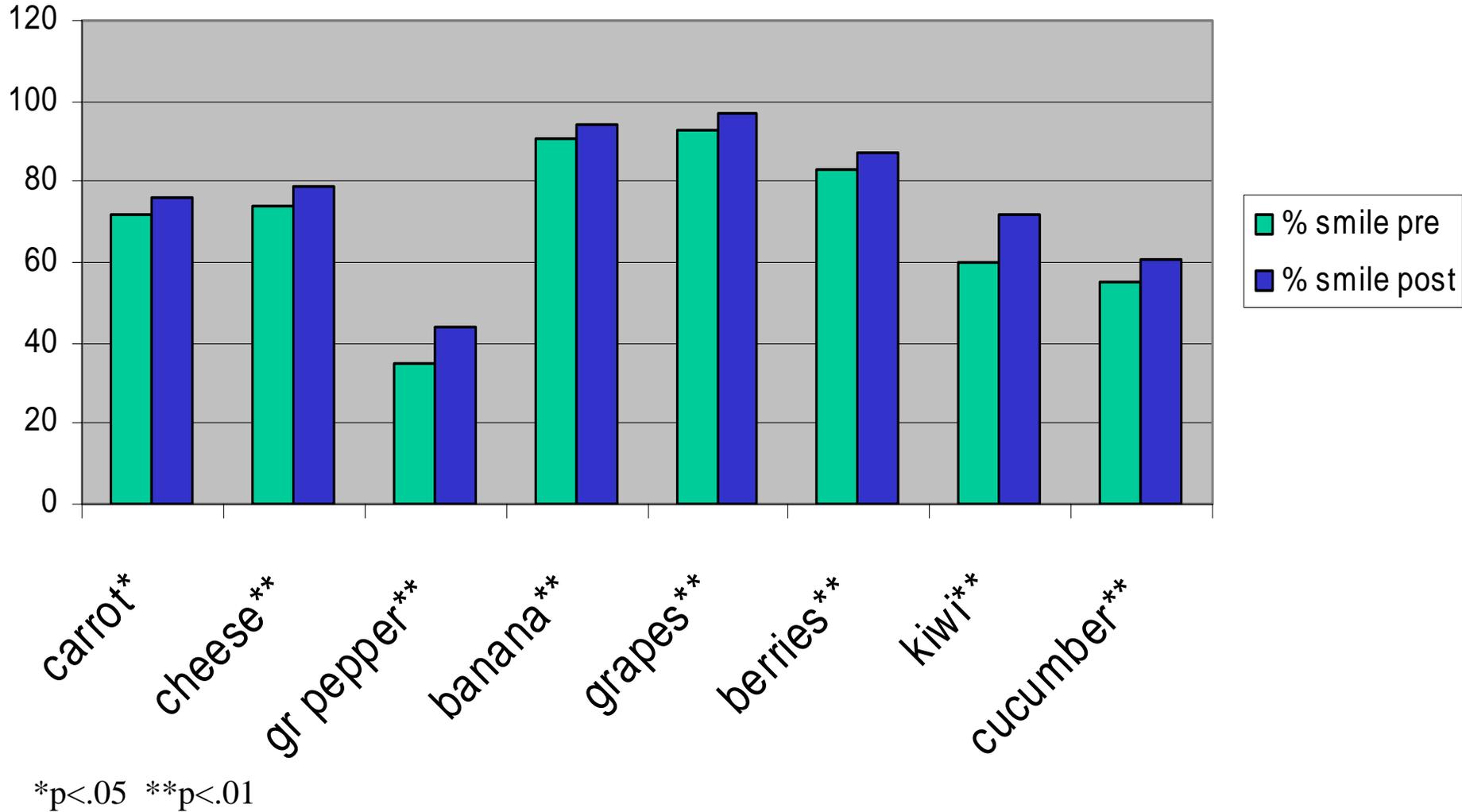
*p<.01

"Like to Eat" pre vs. post K-2

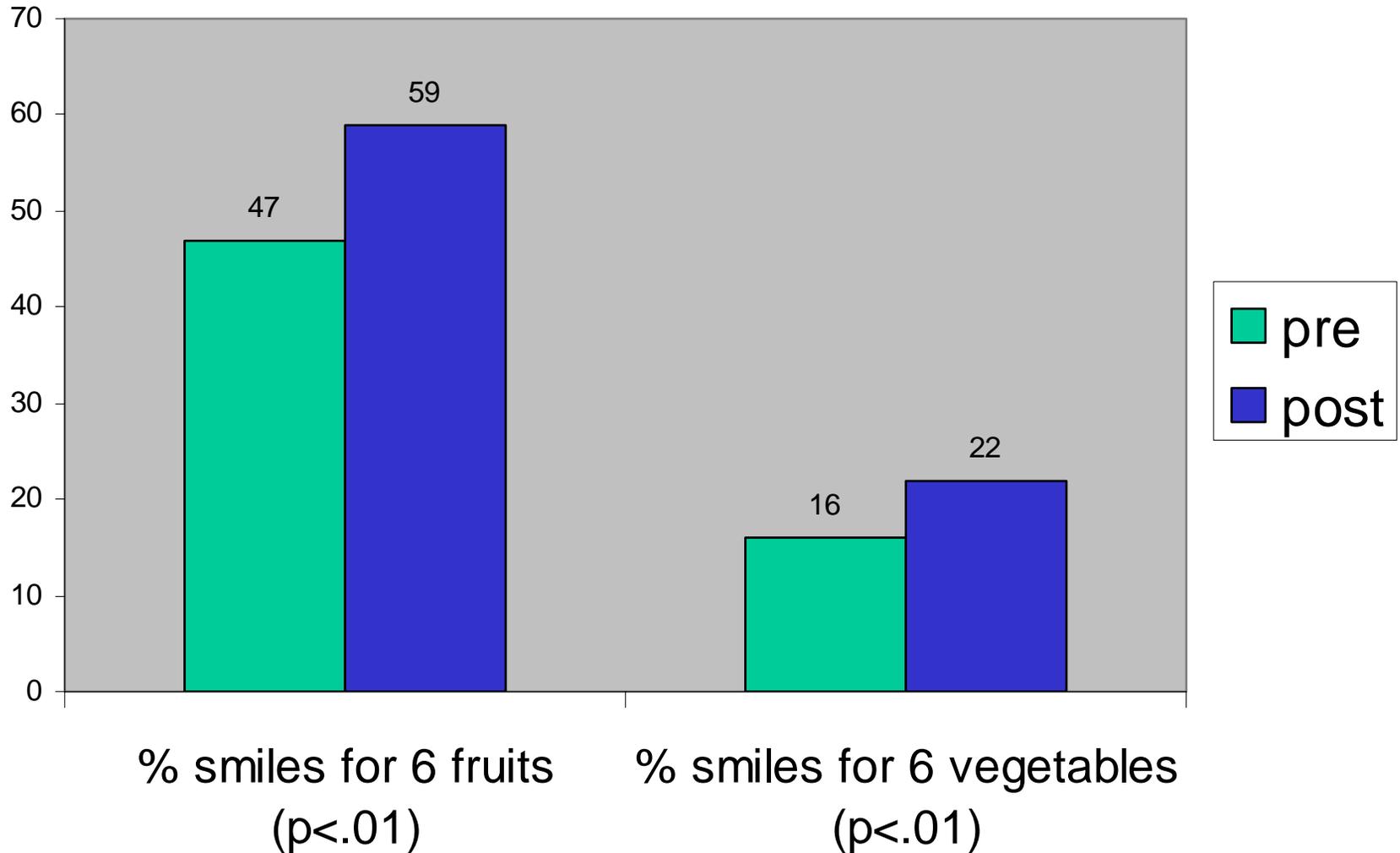


Change from pre vs. post was not statistically significant.

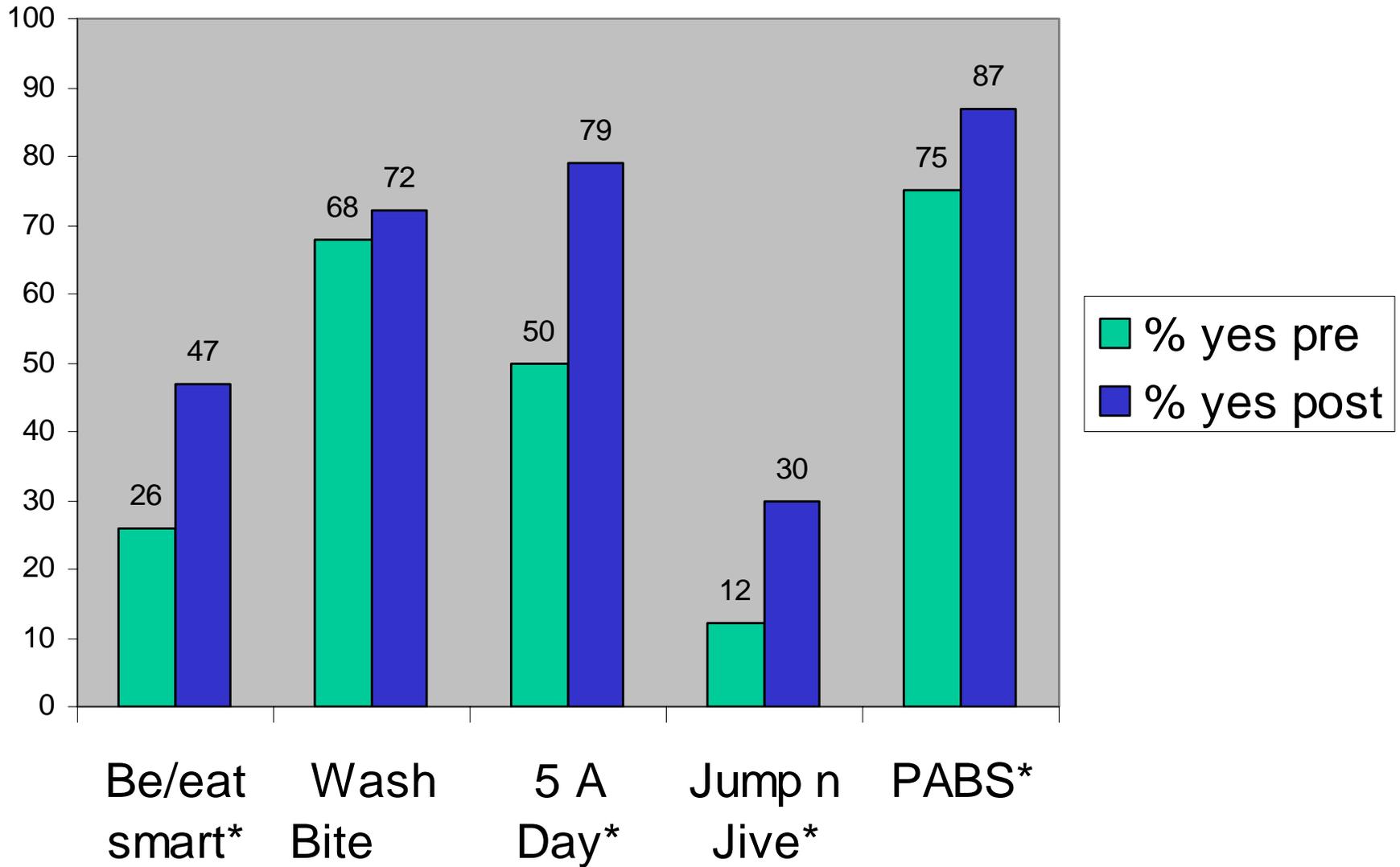
"Like to Eat" pre vs. post K-2



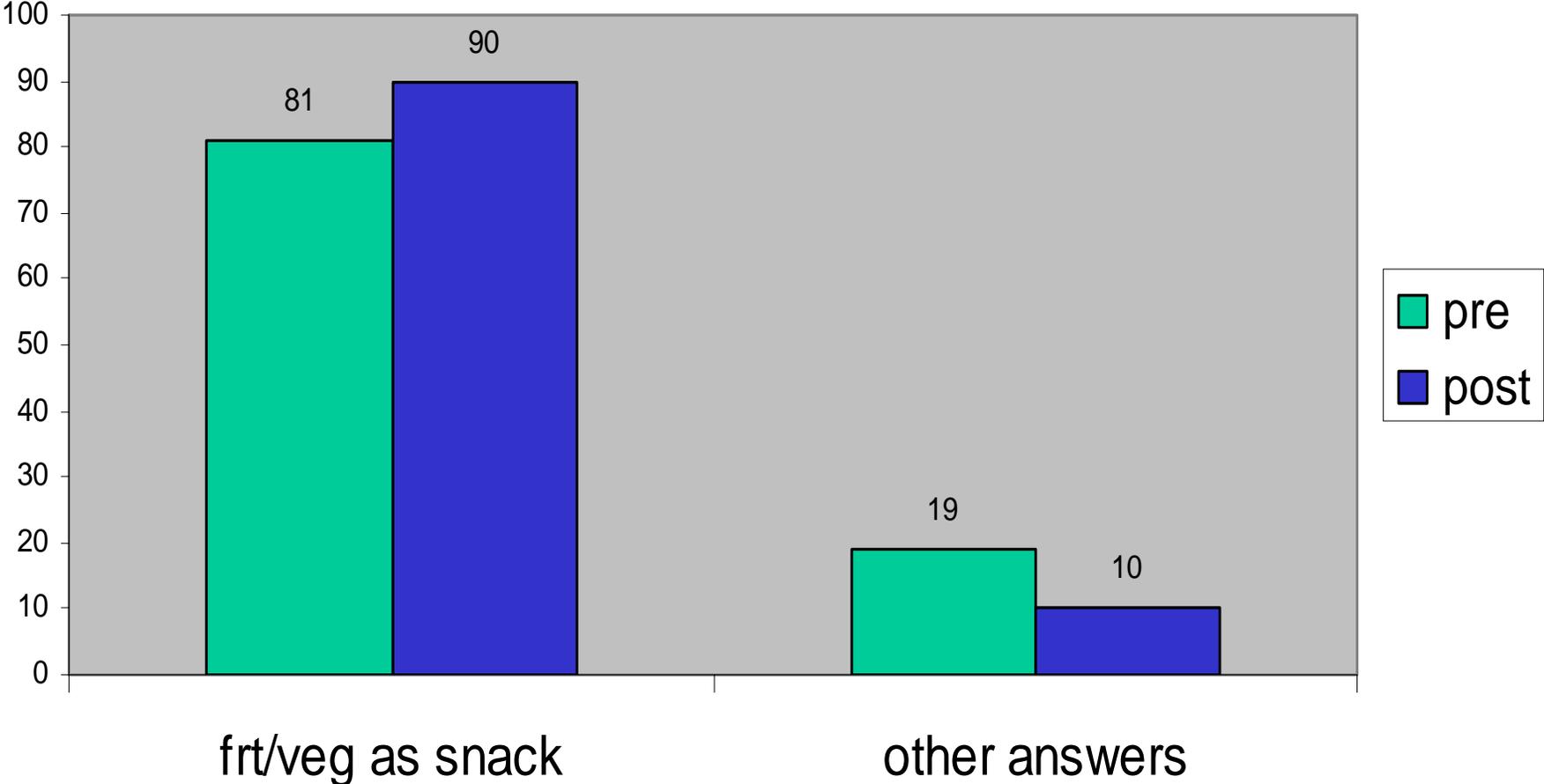
Smiles for 6 fruits or 6 vegetables pre-post K-2



3rd Grade Pre-Post Logo Recognition *p<.01



Meaning of PABS Logo - 3rd+ graders (p<.01)



FS Office & Grocery Store Surveys

- Campaign awareness – heard or seen messages and where
- Readiness to change eating habits – thinking about or starting to eat more suggested foods
- Recall campaign message – what foods does campaign suggest you eat more of? (only FS survey)

Did we reach our target audience?

- Do you have a child between the ages of 2 to 12?
 - ❖ 54 % said yes at FS office
 - ❖ 58% said yes at grocery store

Were they aware of the campaign message?

Have you heard or seen Pick a better snack
(how easy is that)?

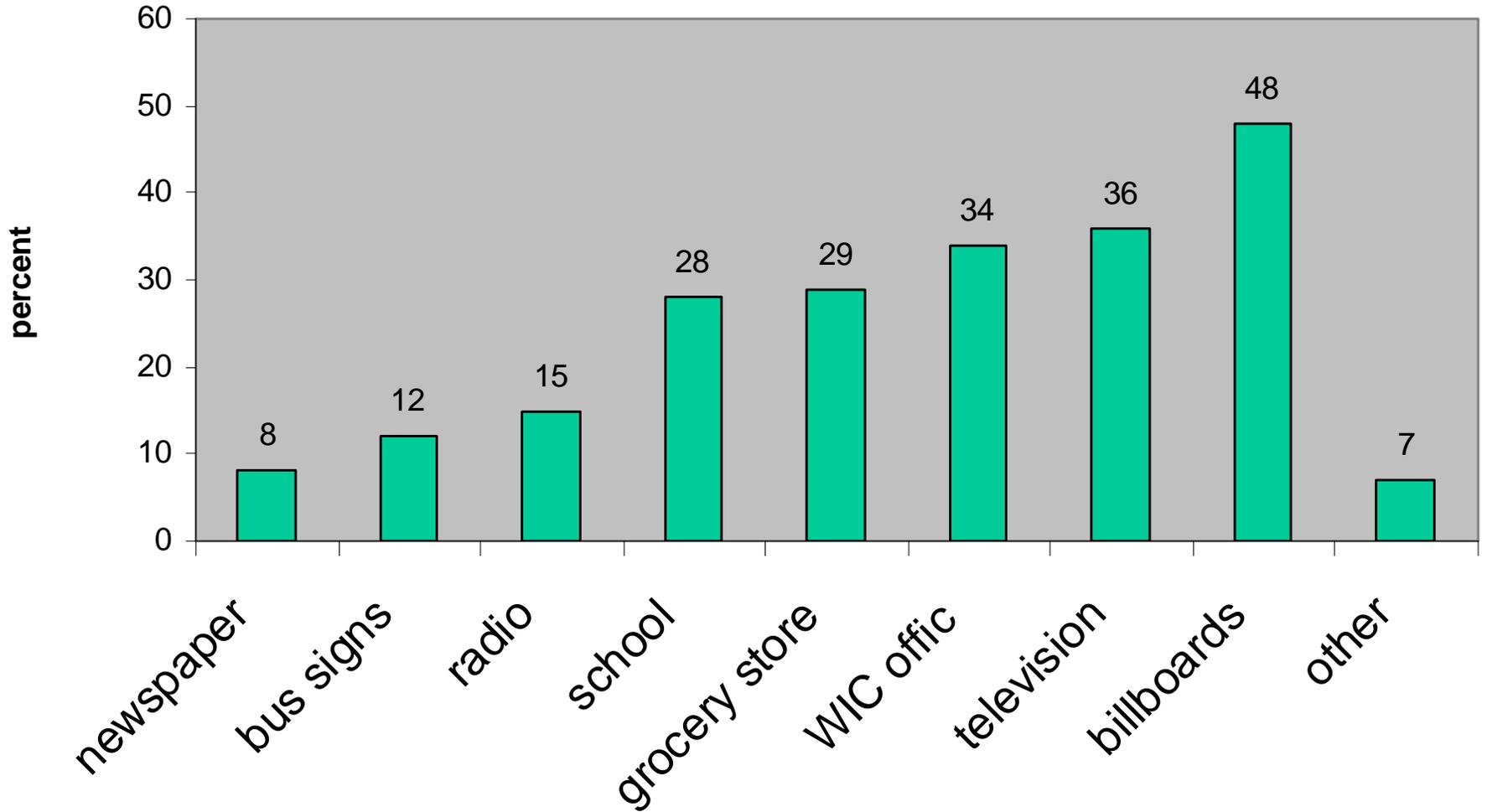
❖ 51% said yes at work office

❖ 64% said yes at grocery store

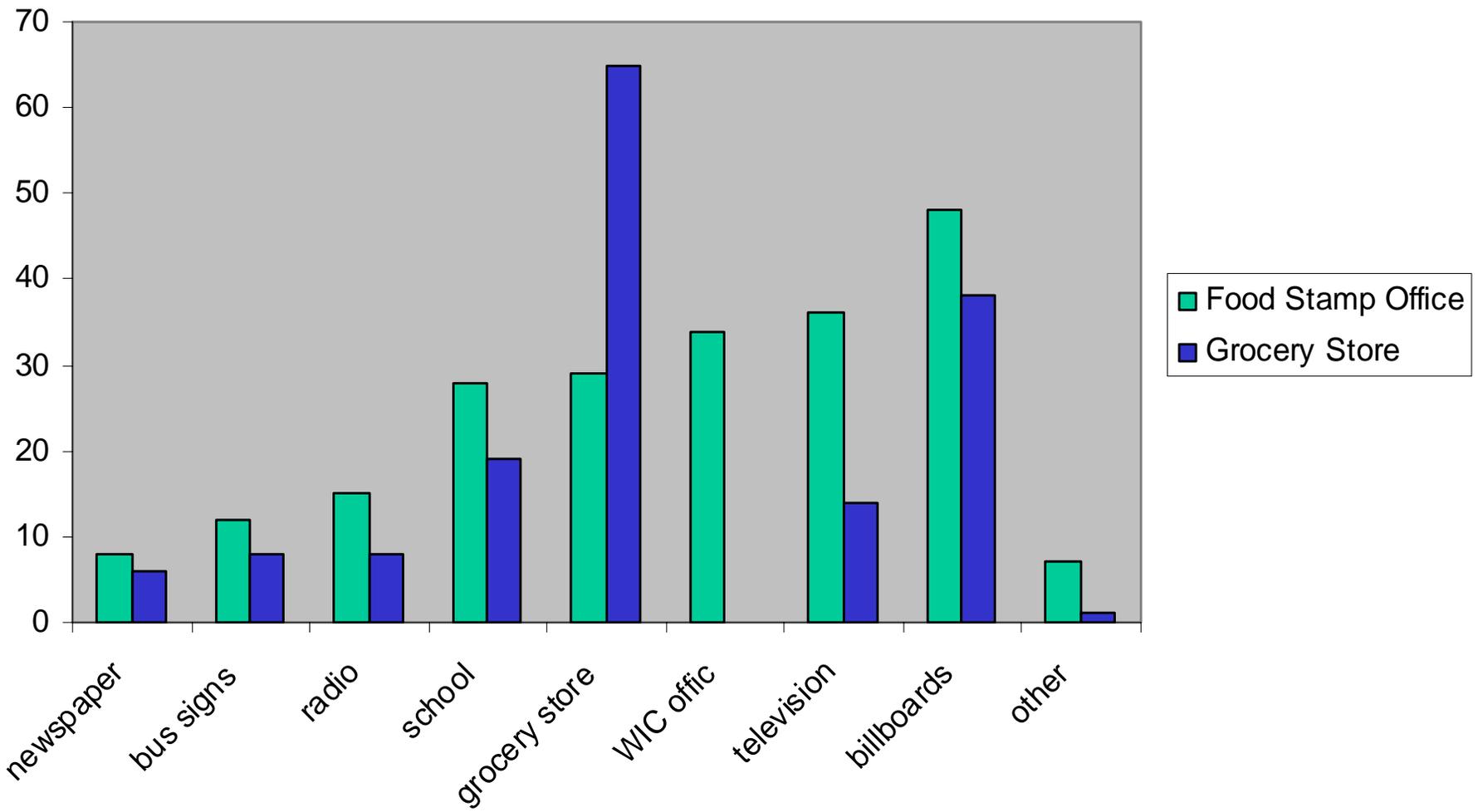
Did they understand the message?

- What foods does PABS and the messages suggest you should eat more of?
 - ❖ 73 % of the participants who saw or heard the message, answered correctly at FS office
 - ❖ Did not ask at grocery store

Where people heard/saw PABS messages at FS offices



Where seen or heard - both surveys



So What?

Have you tried any of the PABS ideas and or recipes?

❖ 36% said yes at PABS office

❖ 14% said yes at grocery store

So What?

Have you tried any of the PABS ideas and or recipes?

❖ 36% said yes at FS office

Of those who sa

❖ 61% were starting to eat more of the suggested foods

❖ 34% were thinking about it

So What?

I have not made any changes because of PABS.

❖ 34% said yes at PABS office

❖ 49% said yes at grocery store

So What?

Because of PABS I am thinking about eating more of these suggested foods..

❖ 36% said yes at PABS office

❖ 27% said yes at grocery store

So What?

Because of PABS I am starting to eat more of these suggested foods.

❖ 25% said yes at PABS office

❖ 24% said yes at grocery store

Evaluation

- Formative
- ?
- Process
- Qualitative design
- Process becomes formative
- Community tool (pre-post)
- Survey of FSP offices and grocery stores
- BRFSS – added questions

Lessons learned from media buys (food stamp survey)

- 84% who saw or heard PABS message marked one or more of the following:
 - Billboard
 - WIC
 - Grocery store
 - School

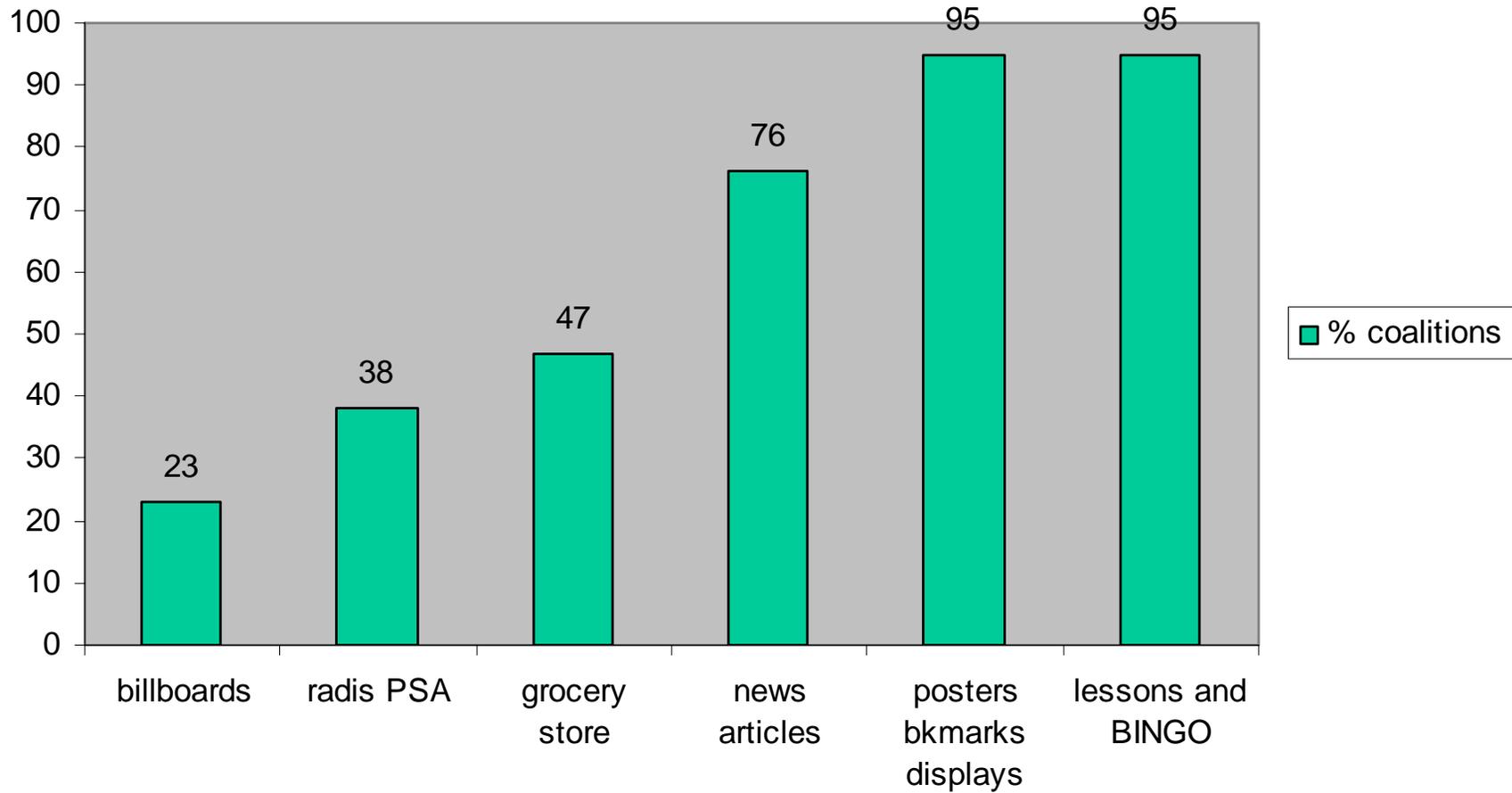
Should we develop more videos? (grocery store intercepts)

- **What do you remember seeing in the grocery store?**
 - 88% PABS bar
 - 17% video
 - 15% produce signs
 - 9% recipes

Community Coalitions' Strategies 2004

- Participation was minimal in the past. It became more significant in the 2004 application

Coalition Participation in PABS '04



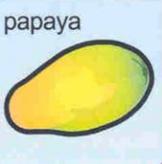
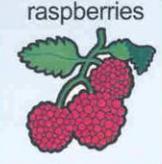
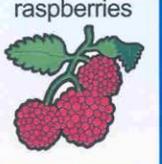
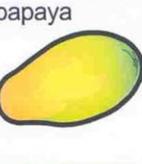
Older Adults New for 2003-2004

Focus groups (2)

They said:

- Like bingo materials
- Need easy way to obtain a bingo
- Prefer newsletter
- Don't enjoy lecture
- Prefer walking
- Add stairs as physical activity
- Include canned and frozen frts/veg
- Do not use raspberries (seeds) or papaya (\$)

Pick a **better snack**™ & Act **August**

 play golf	 honeydew	 fish	 papaya	 raspberries
 play ball	 pull weeds	 bike	 nectarines	 do water aerobics
 raspberries	 walk	 play golf	 garden	 honeydew
 nectarines	 do water aerobics	 honeydew	 100% fruit juice	 raspberries
 bike	 papaya	 nectarines	 walk	 papaya

Printed with funds from the Iowa Nutrition Network and the Food Stamp Nutrition Education Program, United States Department of Agriculture. These programs are equal opportunity providers and employers.
Iowa Department of Elder Affairs
Iowa Department of Public Health

Registration form

Name _____

Street _____

City _____

Zip code _____

Pick a better snack and Act allows you to enjoy a variety of fruits and vegetables and physical activity. Complete the Pick a **better snack**™ & Act card by putting an "X" through the square of fruits, vegetables, or physical activity you have tried. A "BINGO" is completed when you have a line diagonally, horizontally or vertically.



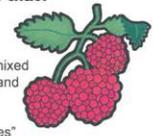
Coming next month...
 ➤ Zucchini
 ➤ Radishes
 ➤ Tomatoes
 ➤ Plums

Bingo card for older adults

RASPBERRIES

Wash. Eat. How easy is that?

- Spread bagel with low-fat cream cheese. Top with fresh raspberries.
- Fresh raspberries can be mixed with blueberries, cherries, and vanilla yogurt for a "mixed" berry yogurt.
- Make raspberry "sandwiches" with graham crackers and cream cheese.



Buying tips: Choose berries that are bright in color. The berries should be free of mold and not crushed.

Special tip: To wash, rinse with cold water right before use. Remove stems.

Storing tips: Store berries in the refrigerator in a plastic container. Use within 1-2 days.

Serving size: ½ cup berries.

HONEYDEW MELON

Wash. Cut. Eat. How easy is that?

- String chunks and balls of honeydew melon unto a straw. Freeze and enjoy as a popsicle.
- Make a switchabout: Cut balls from cantaloupe and honeydew wedges. Put balls into the opposite melon.
- Cut up fresh honeydew and put in a plastic bag in the refrigerator for a quick snack.



Buying tips: Choose a melon with a creamy white rind and slightly green color. Fruit should have a distinct and pleasant aroma. Avoid melons with excess bruising, dents, or cracks.

Special tip: If melon is under-ripe, let stand at room temperature for 1-2 days.

Storing tips: Store ripe melons in the refrigerator, away from vegetables. Use within 3-5 days.

Serving size: ½ cup melon.

NECTARINES

Wash. Eat. How easy is that?

- Add nectarine slices to granola and eat.
- Make a nectarine "salsa" with cilantro, mango, and tomatoes. Eat with baked tortilla chips or toasted pita bread.
- Mix nectarine chunks with peaches and grapes. Mix with a low-fat vanilla yogurt and serve on toasted raisin bread.



Buying tips: Select fruit with a pleasant aroma, with bright coloring, and a slightly soft feel. Do not choose fruit with bruises, blemishes, or extreme soft spots.

Special tip: To wash, rinse well with cold water before use.

Storing tips: Store unripe fruit in a paper bag at room temperature for 1-2 days. Store ripe fruit in the refrigerator, away from vegetables. Use within 3-4 days.

Serving size: 1 medium nectarine or ½ cup sliced or chopped fruit.

PAPAYA

Wash. Slice. Scoop out seeds. How easy is that?

- Cut papaya into bite size pieces or make papaya balls.
- Make papaya kabobs by alternating fruit and cheese cubes on a pretzel or party pick.
- Serve papaya slices on a piece of toast spread with vanilla yogurt.



Buying tips: Look for papayas with rich yellow and dark orange colors. The skin should feel soft to the touch.

Special tip: Papayas need to ripen for 1-2 days before eating.

Storing tips: To ripen, place unripe papaya in a paper bag and leave at room temperature. When ripe, a papaya will have a mildly sweet smell. Do not refrigerate papaya for longer than one hour. Tropical fruits do not like temperatures lower than 50 degrees.

Serving size: ½ cup cut-up fruit. Do not eat skin.

Wash. Eat. How easy is that?



- So what's a serving?
- ½ cup or 6 oz. 100% fruit or vegetable juice
 - whole piece of fruit (size of a tennis ball)
 - ½ cup of cut-up fruit or vegetables
 - ¼ cup dried fruit
 - 1 cup raw, leafy vegetables



Physical activity... It's everywhere you go.

walk...dance...play... have fun... just be active!

For more information

- www.idph.state.ia.us/nutritionnetwork
- www.idph.state.ia.us/pickabetersnack
- 515-281-6650 (outside Iowa)
- 800- 532-1579 (inside Iowa)